# Getting real about collaboration:

## Tapping into the expertise of everyone at the table

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### **Disclosure of Financial Support**

• This program has not received any financial or in-kind support.



#### **Mitigating Potential Bias**

- The scientific planning committee has contributed to the consideration of learning needs, the determination of learning objectives, the development of program content, and the choice of speakers or presenters.
- No sponsorship funds have been received.
- The scientific planning committee has reviewed the content of the presentations and ensured that content presented is evidence-based and free of undue influence.



### **Faculty/Presenter Disclosure**

- Faculty: Dr Jordan La Rue
- Relationships with financial sponsors:
  - Physician Lead Executive position (.2 FTE) is funded by the Central Zone PCN Committee



### **Faculty/Presenter Disclosure**

- Faculty: Jodi Thesenvitz
- Relationships with financial sponsors:
  - Operations Lead position (1.0 FTE) is funded by the Central Zone PCN Committee

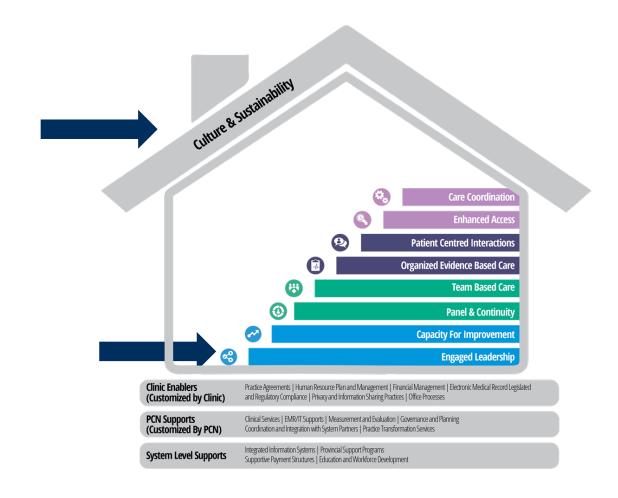


### **Faculty/Presenter Disclosure**

- Faculty: Jana Lait
- Relationships with financial sponsors:
  - AHS employee



#### **Patient's Medical Home**









### 2-hour meeting



20 people: 10 physicians, 10 operations leaders & staff



= 2400 people minutes



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$\$\$\$\$\$\$226/hour x 2 hours x 10 physicians = $\$4520 \\ \$\$75/hour x 2 hours x 10 operations = $\$\$\$\$1500
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Total = \$ 6020

How many of those 20 people share their unique perspectives, expertise and experiences?

How often do organizers leave with detailed input to land on actions everyone feels ownership over?

### Red flags

Hosts do most of the talking Only a few people share The discussion lacks depth People come unprepared Groundhog Day: circular conversations No clear actions for most participants People voice their true opinion after

At your tables: Think about your challenges with collaboration in the primary care context. What's a word or phrase that comes to mind?

### Wildly important collaboration goals!

Organizers have hit the mark when each collaborator:

- is given adequate time to contribute
- feels highly valued for their unique perspectives and expertise
- knows their views are heard and considered as part of the solution or next steps
- is as excited as organizers to advance the work
- knows their role in the partnership

Each collaborators' time is a **valuable resource** to be treasured.

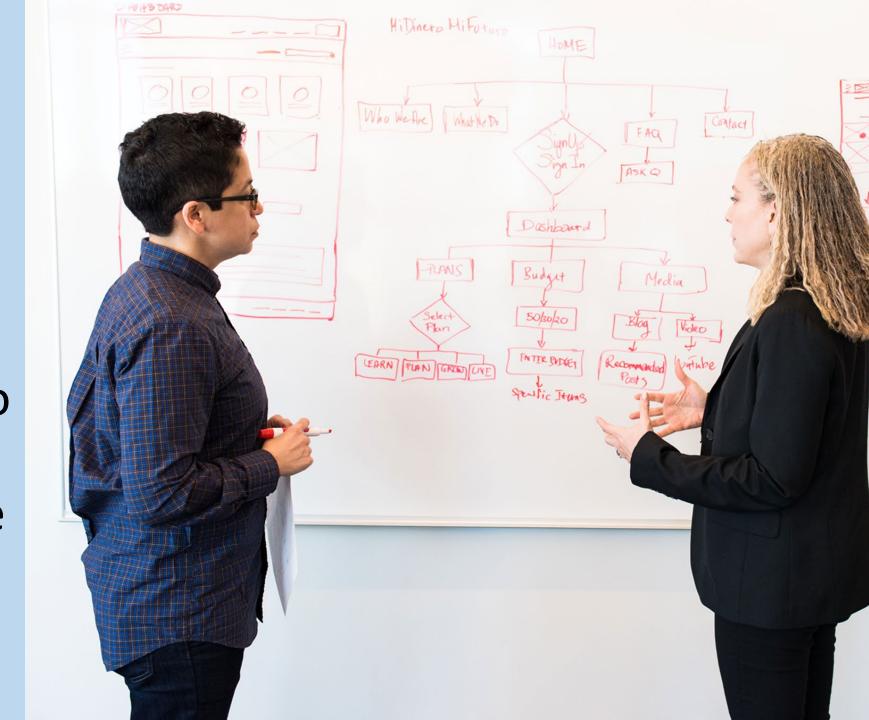
Each person has critically important perspectives.

### Don't solely rely on big meetings

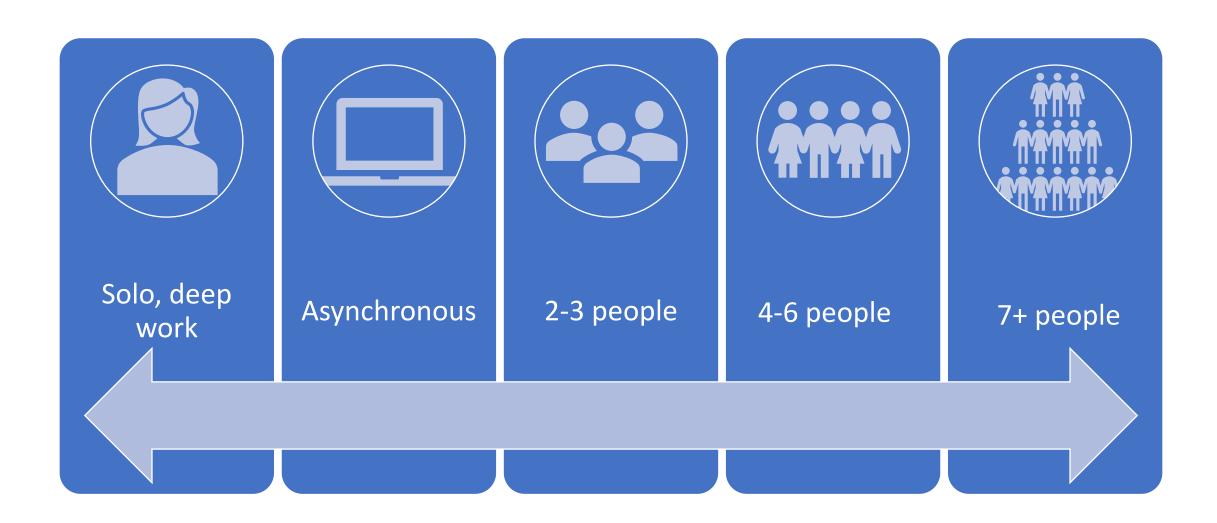
- Some people need time to process Some don't pay attention Some aren't available
- Some aren't comfortable sharing in a large forum
- Time runs out before everyone shares

Be creative and bold

Change group configuration and meeting format to best support the work at that stage of the project

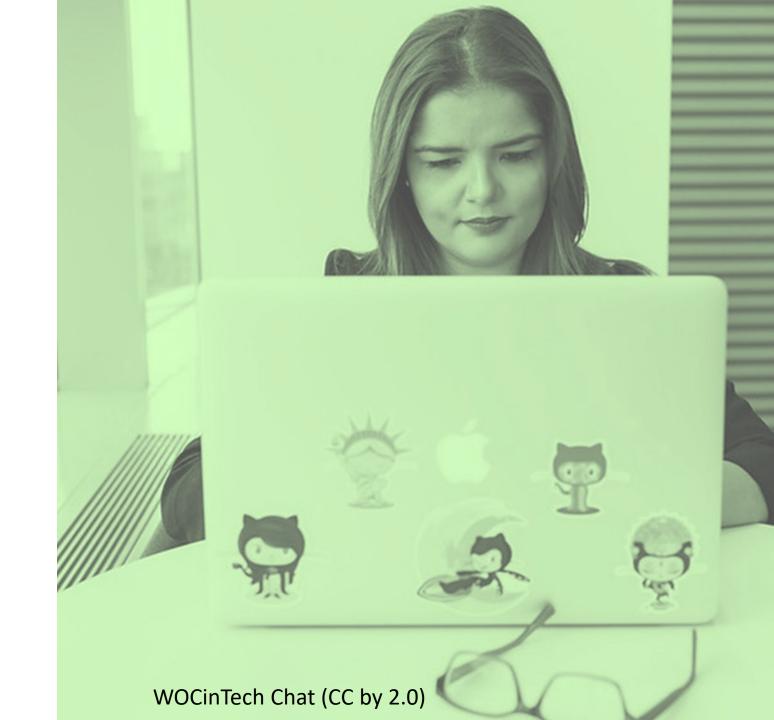


### Continuum of collaboration



Discuss with half your table:

How can meeting organizers get meaningful input from each person in a partnership?
And what are the barriers to doing that?





Step 1: Clarify the purpose

### Clarify the purpose

Consider the specific purpose of every meeting.

For example, is it to:

Build relationships

Build a basic understanding of an issue

Build a detailed understanding of next steps

**Brainstorm options** 

Assess options

Decide among options



Step 2:
Determine
who to
involve and
when

### Who

- Who are the decision makers?
- Who's implementing: the "do-ers"?
- Who's impacted: patients, front line staff, admin, physicians?
- Who could have concerns about implementation?
- Who has experience in the area?
- Which people need to be **involved**, which need to be **consulted** and which need to be **informed**?



Step 3:
Consider
group
dynamics

### Group dynamics

Giving constructive and respectful feedback takes mental energy.

Sometimes it's easier to give it (and receive it) when it's a smaller group.



Step 4:
Design
activities that
tap into
expertise

### Tapping into expertise

- 1. How do we tap into each person's best thinking on a topic?
- 2. How do we create space for them to share that thinking?



Step 5:
Determine
what to do
with the
input

Each collaborators' time is a **valuable resource** to be treasured.

Each person has critically important perspectives.



At your tables:

Reflecting on what we've shared, what might you want to try or what other ideas do you have?



# Thank you for attending

